



THE WARDROBE BY
Spencer Hart

THE WARDROBE by Spencer Hart, a custom made clothing service tailored to your life.

Spencer Hart makes timeless style personal and effortless, for those who have the need, but not the time, to look, feel and be the best version of themselves, 365 days a year.

Aimed at time poor entrepreneurs, creatives and executives, THE WARDROBE by Spencer Hart has been created to remove one more complicated decision from your day.

With a less is more aesthetic, expertise in fabric and style, flexibility of choice with a very personal service, THE WARDROBE by Spencer Hart, makes you stand out, without looking like you have tried.





Ranging from evening wear and boardroom attire through relaxed tailoring and blousons and summer weight essentials, The Wardrobe by Spencer Hart is a total style solution that you can depend on in every situation, in every environment.

The COMPLETE Wardrobe by Spencer Hart is 12 fully coordinated outfits plus two coats and 2 casual blousons. In addition 4 pairs of shoes to complete the look and ensure that there is at least one pair for each outfit.

The CAPSULE Wardrobe is 6 fully coordinated outfits alongside 1 coat and 3 pairs of shoes. A perfect solution for a re-style of your personal brand.

The COMPACT Wardrobe is 2 fully coordinated outfits, 1 coat and 1 pair of shoes. A quick refresh of your look for any occasion.

Nick Hart, the founder of Spencer Hart, opened his first store on Savile Row in 2002 to critical acclaim.

Having worked with the likes of Jil Sander, Joseph and British Savile Row brands and as the Director of menswear of Kenzo. Nick was at the forefront of the men's clothing industry.

“He set out to construct a cool vision for men, drawing stylistically from film and music icons, with an attitude extracted direct from the Rat Pack. A strict design code was applied to colour, fabric and cut, paring back elements to deliver a distinct yet low-key aesthetic – sharp tailoring with attitude, but never showy.”

Tom Stubbs, The Financial Times, “How to Spend It”

Renowned for a less is more approach, with rich tone on tone detailing, the Spencer Hart look is a contemporary expression of classic style and effortless cool.

“Now this look is a touchstone for much perceived cool in menswear.”

Tom Stubbs, The Financial Times, “How to Spend It”







The best kept secret in menswear.

For 15 years, Spencer Hart has become a favourite of the most watched men in the world: rockstars, movie icons, world class sportsmen, royalty, creatives and entrepreneurs.

From rock legends, Led Zeppelin, Paul McCartney and David Gilmour, through the kings of hip hop, Kanye West and P Diddy to modern day icons, Nick Cave, Coldplay, Brett Anderson, Alex Turner. and Miles Kane.

Acting heavyweights, Benedict Cumberbatch, Matthew McConaughey, Dominic West, Damien Lewis, Jason Statham, Tom Hiddleston and Orlando Bloom.

Global style icons, David Bowie, Jeff Goldblum, David Beckham, Mark Ronson and John Legend.

Spencer Hart has dressed the who's who of the modern world.



*Nick Hart and Benedict Cumberbatch at the Groucho Club,
dressed head to toe in Spencer Hart*



The limelight is unforgiving so we have built our reputation on creating flawless and elegant style for high profile men.

Because no matter what business you're in, once you reach a certain level of success all eyes turn to you and image becomes essential.

The wide range of fabrics and styles along with the subtle and sophisticated detailing ensures all wardrobes will be unique to the individual.

Our less is more approach to design, ensures an effortless result.

The Spencer Hart philosophy is all about the fit ensuring that this wardrobe solution is suitable for all.

The Spencer Hart house style is, you wear the clothes, they don't wear you.

Service is at the core of THE WARDROBE solutions.

The service is tailored to the needs and desires of every client. The pace, detail and method of communication is entirely bespoke to you.

There are three steps to THE WARDROBE service:
Consultation, Creation and Completion.





Consultation

By the time we first meet you, whether in your home or in our showroom, we have already begun to understand your taste and individuality.

We translate this into fabrics and samples used for measuring and fitting and also as specific discussion points.

From this we gain deeper insights into the lifestyle, personality and environment we will be tailoring for.

The consultation should last a minimum of 45 minutes but can be dictated entirely by your needs, also allowing for a longer and more relaxed approach if desired.

Creation

Our consultation will lead to a unique and comprehensive proposal: Your WARDROBE on paper.

Once you are completely satisfied with this blueprint we begin the 10 week process of creating your WARDROBE.

During this process our communication is tailored to your requirements.





Completion

Once the wardrobe is complete, we arrange a final meeting to ensure the perfect fit, this can be within our showroom or a location of your choice.

Any alterations are overseen by us, all garments are numbered and delivered in ready to hang outfits.

Complete with THE WARDROBE by Spencer Hart Book - a comprehensive guide to each outfit, including alternative outfit options, seasonality, inspiration and care instructions.



30 years in men's design and tailoring has given the Spencer Hart team the expertise to distil the traditional tailoring process to an essential "science of style".

With a skill base in design, development, service and fitting, backed up by a strong understanding of operations and logistics, the Spencer Hart team has all that is necessary to deliver the perfect wardrobe experience.





Spencer Hart is a private, by appointment only brand, operating from a discreet showroom in the heart of London.

The only entry point to the brand, is to acquire a WARDROBE solution.

Once a wardrobe has been acquired, it allows the opportunity to order from our curated themed packages, covering Winter, Summer, Black Tie and Luxury.

We also provide a service for re-ordering any existing garments individually (or in multiples) to replace or develop your wardrobe.



The COMPLETE Wardrobe by Spencer Hart is
£30,000 including VAT.

The CAPSULE Wardrobe is £15,000 including VAT.

The COMPACT Wardrobe is £5,000 including VAT.

For the COMPLETE and CAPSULE Wardrobes:
There are two equal payments. The first after the
wardrobe proposal is approved, with the second
payment due prior to delivery or collection.

Full payment for the COMPACT Wardrobe is taken
after the wardrobe proposal is approved.

The price of any WARDROBE includes all
necessary and cosmetic alterations and additions.

Home appointments, delivery and duties are not
included in the price for any WARDROBE. These
will be charged separately and will be payable
prior to any action.

Individual item prices will be quoted at the point
of enquiry.

The production of the WARDROBE is a 10 week
process from the point of receipt of the first
payment to the second fitting.





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